# ANNUAL REPORT ON THE REMUNERATION OF THE MEMBERS OF THE BOARD OF LIMITED LISTED COMPANIES

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Final date of the reporting period: 31/12/2019

Tax Number: A-81787889

Company name:

**REALIA BUSINESS, S.A.** 

Registered office:

AVENIDA DEL CAMINO DE SANTIAGO, 40 MADRID

### A. REMUNERATION POLICY OF THE COMPANY FOR THE CURRENT YEAR

A.1 Explain the current remuneration policy of the Members of the Board applicable for the current year. Insofar as it is relevant, specific information in reference to the remuneration policy approved by the general meeting of shareholders may be included, as long as such information is clear, specific and concrete.

The specific decisions made for the current year must be described, both related to the remuneration of directors in their capacity as directors and for the performance of their executive duties carried out by the board pursuant to the agreements signed with executive directors and to the remuneration policy approved by the general meeting.

In any case, at least the following aspects must be reported:

- Description of the procedures and bodies of the company involved in the determination and approval of the remuneration policy and its conditions.
- State and, where appropriate, explain whether comparable companies have been taken into account in the establishment of the company's remuneration policy.
- Information of the involvement of an external advisor, if any, and their identity.

Article 45 of the Board Regulations establishes that the appointments and remuneration committee has the duty, among others, of proposing to the board the remuneration policy of directors, general managers, and whoever performs senior management duties reporting directly to the board, the executive committee or the chief executive officer, as well as the individual remuneration and all other contractual terms and conditions of the executive directors, ensuring compliance with said terms and conditions.

The fixed part of the remuneration of directors were established in 2012, at a time of a very profound crisis of the Spanish economy and the whole real estate sector. In that year, the appointments and remuneration committee made a proposal for the remuneration of the board based on a fixed component, for their condition as members of the board and its committees, plus an attendance allowance to each meeting. The criteria used at the time were to establish an adequate remuneration to attract and retain the directors of the desired profile and remunerate their dedication, and the qualification and responsibility that the office required, without compromising their independent judgment, and to respond to a market criterion. To this end, in 2012 a comparison of the remuneration proposed was made with that of the board of the rest of the listed companies in the sector, and it was determined that the remuneration proposed was within the low band of the average of the companies of the sector.

Since 2012, the remuneration of the board of directors has been frozen, despite the fact that the company has gradually improved its results. In 2016, after the resignation of the executive chairman, the appointments committee proposed to the board and in turn, the board proposed to the general meeting of shareholders, a remuneration policy that, without changing the remunerations of the rest of the members of the board, recognized a specific remuneration for the non-executive chairman for the performance of their duties.

Each and every one of the members of the appointments and remuneration committee was actively involved and participated in drawing up the current remuneration policy, under the direction and coordination of its Chairwoman, and all of their comments, opinions and suggestions made during the process were taken into account. Additionally, the internal departments of the company provided information and advice.

The company did not deem it necessary to resort to external advisors to determine the remuneration policy.

Relative importance of the variable remuneration concepts versus fixed concepts (remuneration mix), and what criteria and objectives have been considered for their determination and to ensure an adequate balance between the fixed and variable components of remuneration. Specifically, state the actions related to the remuneration system taken by the company to reduce its exposure to excessive risks and to adjust it to the goals, values and long-term interests of the company, which must include, where appropriate, mention of the measures contemplated to ensure that the remuneration policy responds to the long-term objectives of the company, measures adopted related to the categories of staff whose professional activities have material impact on the risk profile of the company, and measures foreseen to avoid conflict of interest, where appropriate.

Additionally, state whether the company has established an period of accrual or consolidation of several variable remuneration concepts, in cash, shares or other financial instruments, a payment deferral period for the payment of amounts or the delivery of financial instruments already accrued or consolidated, or whether a clause has been approved for the reduction of the deferred remuneration or that forces the director to refund the remuneration received, when these remunerations were based on data that have subsequently been manifestly proven to be incorrect.

No variable remuneration concepts have been agreed.

 Amount and nature of the fixed components expected to accrue to directors in their capacity as such during the year.

In the current year, it is planned that the fixed remunerations of Directors are equal to those earned in 2018, namely:

20,843.00 euros per annum for their position of members of the Board of Directors

10,419.00 euros per annum for their position of members of the Executive Committee

3,049.00 euros per annum for their position of members of the Audit and Control Committee

3,049.00 euros per annum for their position of members of the Appointments and Remuneration Committee.

Attendance allowances for meetings of the board and its committees have remained unchanged since their establishment in 2012, and amount to 1,894 € for attendance to each meeting of the board, 1,158 € for every meeting of the executive committee they attend, and 600 € for attending each meeting of all other committees.

Additionally, it is expected that the remuneration of the Chief Executive Officer for their executive duties in 2019 will be the same as in 2018; i.e. an additional fixed sum of 180,000 euros per annum

 Amount and nature of the fixed remuneration components accrued in the year for the performance of senior management duties of executive directors.

It is expected that the remuneration of the Chief Executive Officer for their executive duties in 2020 will be the same as in 2019, namely: a fixed sum of 175,000 euros per annum, without prejudice of possible modifications deriving from the upcoming expiration of their office at the Ordinary Annual General Meeting of the current fiscal year.

- Amount and nature of any remuneration in kind component accrued in the year including, but not limited to, insurance premiums paid to the director.

There are no remunerations in kind.

- Amount and nature of the variable remuneration components, distinguishing between the short and long term components. Financial and non-financial parameters, including among the latter social, environmental and climate change parameters, selected to determine the variable remuneration in the current fiscal year; explanation on to what extent said parameters are related to the performance, both of the director and of the entity, and with its risk profile; and the methodology, time period necessary and the techniques contemplated to determine at year end, the degree of compliance with the parameters used in the variable remuneration design.

State the range in monetary terms of the different variable components as a function of the degree of compliance of the objectives and parameters established, and whether there is a maximum monetary amount in absolute terms.

There are no variable components in the remuneration.

- Main characteristics of the long-term saving systems. Report, among other information, on the contingencies covered by the system, whether it is a defined contribution or benefit system, the annual contribution that must be made to the defined contribution system, the benefit the beneficiaries are entitled to in the case of defined contribution systems, the conditions for the consolidation of economic rights in favor of the directors and their compatibility with any type of payment or indemnity for early resolution or dismissal, or deriving from the termination of the contractual relationship, in the terms set out, between the company and the director.

It must me stated whether the accrual or consolidation of some of the long-term saving plans is connected to the achievement of some objectives or parameters related to the performance of the director in the short and long term.

#### None.

- Any type of payment or indemnity for early resolution or dismissal deriving from the termination of the contractual relationship in the terms set out between the company and the director, either at the wish of the company or the director, as well as any other type of agreements made, such as exclusivity, post-contractual non-concurrence and permanence or loyalty, that give the right to the director to any other amounts.

The company has entered into an agreement with the Chairman and the Chief Executive Officer that does not contemplate indemnity and permanence clauses, and contains exclusivity or non-concurrence agreements, subject to certain limited exemptions. This applies notwithstanding possible modifications arising from the upcoming expiration of their term of office at the Annual General Meeting of this year.

State the conditions that the contracts of senior executives with senior management duties must fulfil. Among others, report the duration, the limits to compensation amounts, permanence clauses, notice periods, and payments in substitution of the notice period, and any other clause related to hiring bonuses, and compensations or ironclad clauses for early resolution or termination of the contractual relationship between the company and the executive director. Include, among others, the agreements of non-concurrence, permanence or loyalty and post-contractual non-competition, unless they have been explained in the previous section.

The contract of the Chairman and Chief Executive Officer of the company is a service provision contract, for a term of one year after coming into force on 9 October 2015, and extendable by successive periods of one year, with a notice period of thirty days. During the term of the contract, or of any of its extensions, either party can terminate the contract giving notice three months in advance. It is not contemplated to pay any amount in substitution of the notice. The contract does not contemplate hiring bonuses, indemnity or ironclad clauses, and contains exclusivity or non-concurrence, with certain limited exemptions. There are no clauses of post-contractual non-competition.

 The nature and estimated amount of any other supplementary remuneration earned by directors during the current year in compensation for services provided other than those inherent in their office.

No additional remunerations are envisaged.

 Other remuneration concepts such as those deriving, if any, from the granting by the company of advanced payments, loans or guarantees and other remunerations to the director.

#### None.

- The nature and estimated amount of any other supplementary remuneration not included in the previous sections, either paid by the entity or other entity of the group, which will be accrued by directors during the current fiscal year.

#### None.

- A.2 Explain all relevant changes to the remuneration policy applicable to the current fiscal year deriving from:
- A new policy or a change in the policy approved by the General Meeting.
- Relevant changes in the specific determination established by the board for the current fiscal year in the current remuneration policy respect those of the previous reporting period.
- Proposals that the board of directors has decided to submit to the general meeting of shareholders that this annual report will be presented to and whose application in the current fiscal year is proposed.

The Annual General Meeting approved on 28 June 2018 the remuneration policy for fiscal years 2019, 2020 and 2021, with no significant changes to the previous remuneration policy.

To date, it is not foreseen that the board presents to the General Meeting any changes to the remuneration policy approved in the previous fiscal year.

A.3 Identify the direct link to the document containing the current remuneration policy of the company, which must be available at the company's website.

https://www.realia.es/uploads/accionistas\_inversores/gobierno\_corporativo/politicas\_internas/Politica\_de\_r emuneraciones.

A.4 Explain, taking into account the data provided on section B.4, how the vote of shareholders was taken into account at the general meeting in which a vote of a consultative nature was cast on the annual remuneration report of the previous fiscal year.

Given the extensive acceptance of the remuneration policy submitted by the board of directors to the general meeting, it was not deemed necessary to make changes deriving from the result of the voting

# B. GLOBAL SUMMARY OF HOW THE REMUNERATION POLICY WAS IMPLEMENTED DURING THE LAST CLOSED FISCAL YEAR

B.1 Explain the process followed to implement the remuneration policy and to determine the individual remunerations listed on section C of this report. This information shall include the role played by the remuneration committee, the decisions made by the board of directors and, where applicable, the identity and role of the external advisors whose services have been used in the process of implementation of the remuneration policy in the closed fiscal year.

As mentioned in this report, the remuneration policy of the company consists of the payment of a fixed remuneration for the members of the board of directors and its committees, and attendance allowances for each of the meetings of these bodies attended. Additionally, the office of the Chairman will receive an additional fixed amount. Therefore, the final remuneration of directors in 2018 depends only on their attendance to the meetings of the board and its committees, controlled through the corresponding minutes, which contain the names of the attending directors.

The appointments committee has drawn up and proposed the remuneration policy of the company to the board of directors. The board of directors, following a review of its content, has adopted it and proposed its approval, on a consultative basis, to the general meeting.

Given that the remuneration policy only contemplates the payment of fixed amounts, either for membership or attendance to meetings, it was not deemed necessary to resort to external advisors for its implementation.

B.2 Explain the different actions undertaken by the company related to the remuneration system, and how they have contributed to reduce the exposure to excessive risks, and to adjust it to the objectives, values and long-term interests of the company, including a reference to the measures adopted to ensure that the remuneration accrued has considered the long-term objectives of the company and an adequate balance has been reached between the fixed and variable components of remuneration, the measures adopted in relation to the categories of staff whose professional activities have material impact on the risk profile of the company, and the measures adopted to avoid conflicts of interest, where appropriate.

As explained before, the remunerations of the board of directors are fixed, with no variable components, which in the opinion of the company and its general meeting of shareholders, contributes to reduce the exposure to excessive risks, and ensures that it responds to the long-term goals of the company. Additionally, variable remunerations of persons whose activities may have a material impact of the risk profile of the company are scarcely significant in number, which also reduces its exposure to excessive risks.

B.3 Explain how the remuneration accrued in the year fulfils the provisions of the current remuneration policy.

Report also on the relationship between the remuneration received by the directors and the results or other short and long term performance measures of the entity, explaining, where applicable, how the variations in performance of the company may have influenced variations in directors' compensation, including those accrued but whose payment was deferred, and how they contribute to the short and long term objectives of the company.

On the General Meeting of Shareholders held on 28 June 2018, a maximum remuneration was approved for the board of directors for each of the years 2019, 2020 and 2021, of EUR 590 thousand per annum, to which it must be added the remuneration of the CEO for his executive functions, established at a total of EUR 765 thousand. In 29019, the total amount paid to the board of directors, including the total amount paid to the CEO for his executive duties, amounted to EUR 698 thousand, 11.33% lower than the maximum remuneration approved by the Annual General Meeting. On the other hand, this amounts represents a 6.68% decrease over the total remuneration of the board of directors in 2018 (EUR 748 thousand).

Given that these are all fixed-pay remunerations, the results of the company did not have any impact on them.

B.4 Report the result of the consultative vote of the general meeting on the annual remuneration report of the previous year, indicating the number of negative votes cast, if any.

	Number	% on total votes
Votes cast	637,616,061	77.73

	Number	% on total votes
Negative votes	252,103	0.04
	Number	% on total votes
Votes in favor	637,365,050	99.73
Abstentions	1,908	0.00

#### Comments

B.5 Explain how the fixed components of remuneration have been accrued during the year by directors in their capacity as directors, and how they have changed compared to the previous year.

Fixed components of the directors' remuneration were established in 2012, in a situation of profound crisis of the Spanish economy and the whole real estate sector. In that year, the appointments and remuneration committee submitted a proposal for the remuneration of directors to the board, based on a fixed component for their membership of the board and its committees, and attendance allowances for each meeting. The criteria used at the time were to establish an adequate remuneration to attract and retain the directors of the desired profile, and to remunerate their dedication, qualification and responsibility that the position required, without compromising their independent judgement, and to respond to a market criterion. To that end, a comparative analysis was made in 2012 of the remuneration proposed with that of the board of all other listed companies in the sector, and it was determined that the remuneration proposed was at the low band of the average of all of them.

The remuneration of the board of directors has been frozen since 2012, despite the fact that the company has gradually improved its results. In 2016, after the resignation of the executive chairman, the appointments committee proposed to the board and in turn, the board proposed to the general meeting of shareholders, a remuneration policy that, without changing the remunerations of the rest of the members of the board, recognized a specific remuneration for the non-executive chairman for the performance of their duties.

Since 2016 there have been no changes in the fixed components accrued by the company directors, or in the amount of the allowances for attendance to meetings of the board and its different committees.

B.6 Explain the process of determination of the salaries accrued during the year closed, by each one of the executive directors for the performance of their duties as directors, and how they have varied from the previous year.

The salary of the CEO, the company's sole executive director, was set in 2015, on the occasion of his signing the contract with the company, based on market criteria and comparability with companies of similar characteristics, and taking into account that it should represent a substantial saving over and above the amounts paid to those who had carried out previously similar work, and that it should not exceed the amounts contemplated in the remuneration policy approved by the general meeting. The remuneration agreed was fixed, with no variable components, and has not been reviewed since 2015, despite the fact that the company has gradually improved its results since then.

B.7 Explain the nature and the main characteristics of the variable components of remuneration systems accrued in the closed year.

Specifically:

Identify each of the remuneration plans that have established the different variable remunerations accrued by each of the directors during the closed year, including information on its scope, date of approval, date of implementation, accrual periods and term, criteria used to assess performance and their impact on the setting of the accrued variable amount, and the measurement criteria used and the period of time necessary to be prepared to measure accurately all the conditions and criteria stipulated.

In the case of option plans on stock or other financial instruments, the general characteristics of each plan shall include information on the conditions to acquire unconditional ownership (consolidation) and to exercise those options or financial instruments, including price and time frame to exercise the right.

- Each of the directors, and their category (executive directors, external proprietary directors, external independent directors or other external directors) who are beneficiaries of the remuneration systems or schemes that incorporate variable remuneration.
- Where applicable, periods established for the accrual or deferral of payment applied must be reported, and/or the periods of retention/non-disposal of shares or other financial instruments, if any.

Explain the short-term variable components of remuneration systems:

As mentioned before, there were no variable remunerations in 2019.

Explain the long-term variable components of remuneration systems.

As mentioned before, there were no variable remunerations in 2019.

B.8 State whether certain variable components have been reduced or claimed back when, in the first case, payment has been consolidated or deferred or, in the second case, consolidated and paid, on the basis of data whose accuracy has been proven manifestly inaccurate. Describe the amounts reduced or refunded by the application of the reduction clauses (clawback), why they were executed and the years to which they correspond.

Given that the company's remuneration policy does not include variable remuneration for its directors, it has not been necessary to proceed to any claim.

B.9 Explain the main characteristics of long-term saving systems whose amount or equivalent annual cost is indicated in the tables of Section C, including retirement and any other survivor benefit financed partially or totally by the company, maintained internally or externally, indicating the type of plan, whether it is defined contribution or defined benefits, the contingencies it covers, the conditions for the consolidation of economic rights in favor of the directors and its compatibility with any type of indemnity for early resolution or termination of the contractual relationship between the company and the director.

The company has not agreed any remuneration with its directors such as pension plans, retirement, survivor benefits, etc.

B.10 Explain, where appropriate, the indemnities or other payments deriving from early dismissal, either at the will of the company or the director, or from contract termination,

in the terms contemplated in the contract, accrued and/or received by directors during the closed year.

Three directors resigned voluntarily during 2019. In none of these cases the company paid any type of compensation to these directors since, as mentioned above, no compensation agreements exist for these cases.

B.11 Report whether there have been significant changes in the contracts of senior management positions such as executive directors and explain them, if any. Explain the main conditions of new contracts signed with executive directors during the year, unless already explained above on section A.1.

There have been no changes in the current year.

B.12 Explain any supplementary remuneration accrued to directors in compensation for services rendered other than those inherent to their position.

There has been no supplementary remuneration to any director.

B.13 Explain any remuneration deriving from the granting of advances, loans and guarantees, indicating the interest rate, their essential characteristics and any amount repaid, as well as the obligations assumed on their behalf by way of guarantee.

The company has not agreed with its directors any remuneration deriving from the granting of advances, loans and/or guarantees.

B.14 Detail the remuneration in kind accrued by directors during the year, explaining briefly the nature of the different components of salary.

In 2019 there no remuneration in kind was paid to the directors.

B.15 Explain the remunerations accrued by the director by virtue of the payments made by the listed company to a third entity in which the director provides services, when such payments are intended to remunerate the director's services in the company.

There are no such payments.

B.16 Explain any other item of remuneration other than the foregoing, regardless of its nature or the entity of the group that satisfies it, especially when it is considered a related-party transaction or when its issue distorts the true and fair view of the total remuneration earned by the director.

There are no remuneration concepts other than those already mentioned.

## C. DETAIL OF INDIVIDUAL REMUNERATIONS CORRESPONDING TO EACH DIRECTOR

Name	Туре	Accrual period in 2019
Mr. JUAN RODRÍGUEZ TORRES	Proprietary Chairman	From 01/01/2019 to 31/12/2019
Mr. GERARDO KURI	Chief Executive Officer	From 01/01/2019 to 31/12/2019
KAUFMANN		
Mr. CARLOS JARQUE URIBE	Proprietary Director	From 01/01/2019 to 08/05/2019
Mrs. CARMEN IGLESIAS CANO	Independent Director	From 01/01/2019 to 08/05/2019
Mrs. MARÍA ANTONIA LINARES	Independent Director	From 01/01/2019 to 08/05/2019
LIÉBANA		
EAC INVERSIONES		
CORPORATIVAS, S.L.	Proprietary Director	From 01/01/2019 to 31/12/2019
MELILOTO, S.L.	Proprietary Director	From 01/01/2018 to 31/12/2019
Mrs. XIMENA CARAZA CAMPOS	Independent Director	From 08/05/2019 to 31/12/2019
Mr. ELÍAS FERERES CASTIEL	Independent Director	From 08/05/2019 to 31/12/2019

- C.1 Complete the following tables on the individual remuneration of each of the directors (including remuneration for executive duties) earned during the year.
  - a) Remunerations of the company subject of this report:
    - i) Remuneration earned in cash (thousands of €)

Name	Fixed remuneration	Allowances	Remuneration for membership of board committees	Salary	Short-term variable remuneration	Long-term variable remuneration	Indemnity	Other concepts	Total 2019	Total 2018
JUAN RODRIGUEZ TORRES	201	27	17						245	251
GERARDO KURI KAUFMANN	21	19	10					175	225	230
CARLOS JARQUE URIBE	8	6							14	40
CARMEN IGLESIAS CANO	8	6	2						16	48
MARIA ANTONIA LINARES LIÉBANA	8	9	2						19	55
EAC INVERSIONES CORPORATIVAS, S.L.	21	22	13						56	62
MELILOTO, S.L.	21	22	13						56	62
XIMENA CARAZA CAMPOS	13	15	4						32	
ELÍAS FERERES CASTIEL	13	18	4						35	

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## ii) Table of changes in the remuneration systems based on shares and gross earnings of shares or consolidated financial instruments

		Financial ins the start of 20	019	Financial granted durin	instruments g 2019		uments consolid	ŭ	,	Instruments expired and not exercised	Financial ins the end of 20	19
Name	Name of the Plan	Number of instruments	Number of equivalent shares	Number of instruments	Number of equivalent shares	Number of instruments	Number of equivalent /consolidated shares	Price of consolidated shares	Gross earnings of shares or consolidated financial instruments (thousand €)	Number of instruments	Number of instruments	Number of equivalent shares
JUAN RODRIGUEZ TORRES	Plan							0.00				
GERARDO KURI KAUFMANN	Plan							0.00				
CARLOS JARQUE URIBE	Plan							0.00				
CARMEN IGLESIAS CANO	Plan							0.00				
MARIA ANTONIA LINARES LIÉBANA	Plan							0.00				
EAC INVERSIONES CORPORATIVAS, S.L.	Plan							0.00				
MELILOTO, S.L.	Plan							0.00				
XIMENA CARAZA CAMPOS	Plan							0.00				
ELÍAS FERERES CASTIEL	Plan							0.00				

Comments

# iii) Long-term saving systems

Name	Remuneration for the consolidation of rights to saving systems
Mr. JUAN RODRÍGUEZ TORRES	
Mr. GERARDO KURI KAUFMANN	
Mr. CARLOS JARQUE URIBE	
Mrs. CARMEN IGLESIAS CANO	
Mrs. MARÍA ANTONIA LINARES LIÉBANA	
EAC INVERSIONES CORPORATIVAS, S.L.	
MELILOTO, S.L.	
XIMENA CARAZA CAMPOS	
ELÍAS FERERES CASTIEL	

	Contril	bution of the company			Amount of funds accumulated (thousand €)					
		with consolidated nic rights		n non- consolidated nic rights		with consolidated nic rights	Saving systems with non- consolidated economic rights			
Name	2019	2018	2019	2018	2019	2018	2019	2018		
JUAN RODRÍGUEZ TORRES										
GERARDO KURI KAUFMANN										
CARLOS JARQUE URIBE										
CARMEN IGLESIAS CANO										
MARÍA ANTONIA LINARES LIÉBANA										
EAC INVERSIONES CORPORATIVAS, S.L.										
MELILOTO, S.L.										
XIMENA CARAZA CAMPOS										
ELÍAS FERERES CASTIEL										

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# iv) Detail of other concepts

Name	Concept	Amount of remuneration
JUAN RODRÍGUEZ TORRES	Concept	
GERARDO KURI KAUFMANN	Concept	
CARLOS JARQUE URIBE	Concept	
CARMEN IGLESIAS CANO	Concept	
MARÍA ANTONIA LINARES LIÉBANA		
EAC INVERSIONES		
CORPORATIVAS, S.L.	Concept	
MELILOTO, S.L.	Concept	
XIMENA CARAZA CAMPOS	Concept	
LÍAS FERERES CASTIEL	Concept	

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b) Remunerations to directors of the company for their membership in boards of other companies of the group:

i) Remuneration earned in cash (thousand €)

Name	Fixed remuneration	Allowances	Remuneration for membership of board committees	Salary	Short-term variable remuneration	Long-term variable remuneration	Indemnity	Other concepts	Total 2019	Total 2018
JUAN RODRÍGUEZ TORRES										
GERARDO KURI KAUFMANN										
CARLOS JARQUE URIBE										
CARMEN IGLESIAS CANO										
MARÍA ANTONIA LINARES LIÉBANA										
EAC INVERSIONES CORPORATIVAS, S.L.										
MELILOTO, S.L.										
XIMENA CARAZA CAMPOS										
ELÍAS FERERES CASTEL										

Comments		

ii) Table of changes in the remuneration systems based on shares and gross earning of shares and consolidated financial statements.

	Name of the Plan	Financial instruments at the start of 2019		Financial instruments granted during 2019		Financial instruments consolidated during the year				Instruments expired and not exercised	Financial instruments at the end of 2019	
Name		Number of instruments	Number of equivalent shares	Number of instruments	Number of equivalent shares	Number of instruments	Number of equivalent /consolidated shares	Price of consolidated shares	Gross earnings of shares or consolidated financial instruments (thousand €)	Number of instruments	Number of instruments	Number of equivalent shares
JUAN RODRIGUEZ TORRES	Plan							0.00				
GERARDO KURI KAUFMANN	Plan							0.00				
CARLOS JARQUE URIBE	Plan							0.00				
CARMEN IGLESIAS CANO	Plan							0.00				
MARIA ANTONIA LINARES LIÉBANA	Plan							0.00				
EAC INVERSIONES CORPORATIVAS, S.L.	Plan							0.00				
MELILOTO, S.L.	Plan							0.00				
XIMENA CARAZA CAMPOS	Plan							0.00				
ELÍAS FERERES CASTEL	Plan							0.00				

## Comments

# iii) Long-term saving systems

Name	Remuneration for the consolidation of rights to saving schemes
Mr. JUAN RODRÍGUEZ TORRES	
Mr. GERARDO KURI KAUFMANN	
Mr. CARLOS JARQUE URIBE	
Mrs. CARMEN IGLESIAS CANO	
Mrs. MARÍA ANTONIA LINARES LIÉBANA	
EAC INVERSIONES CORPORATIVAS, S.L.	
MELILOTO, S.L.	
XIMENA CARAZA CAMPOS	
ELÍAS FERERES CASTIEL	

	Contributi	on of the cor (thous		g the year	Amount of funds accumulated (thousand €)				
Name	Saving schemes with consolidated economic rights		Saving schemes with non- consolidated economic rights		Saving schemes with consolidated economic rights		Saving schemes with non- consolidated economic rights		
	2019	2018	2019	2018	2019	2018	2019	2018	
JUAN RODRÍGUEZ TORRES									
GERARDO KURI KAUFMANN									
CARLOS JARQUE URIBE									
CARMEN IGLESIAS CANO									
MARÍA ANTONIA LINARES LIÉBANA									
EAC INVERSIONES CORPORATIVAS, S.L.									
MELILOTO, S.L.									
XIMENA CARAZA CAMPOS									
ELÍAS FERERES CASTIEL									

# Remarks

## iv) Detail of other concepts

Name	Concept	Amount of remuneration
JUAN RODRÍGUEZ TORRES	Concept	
GERARDO KURI KAUFMANN	Concept	
CARLOS JARQUE URIBE	Concept	
CARMEN IGLESIAS CANO	Concept	
MARÍA ANTONIA LINARES LIÉBANA		
EAC INVERSIONES		
CORPORATIVAS, S.L.	Concept	
MELILOTO, S.L.	Concept	
XIMENA CARAZA CAMPOS	Concept	
ELÍAS FERERES CASTIEL	Concept	

## c) Summary of remunerations (thousands of €)

The summary must include the amounts corresponding to all remuneration concepts included in this report that have been earned by the director, in thousands of euros.

		Remunerat	ion accrued in the	Company	Remuneration accrued in companies of the group					
	Total	Gross	Remuneration	Remuneration	Total 2019	Total	Gross	Remuneration	Remuneration	Total 2019
	remuneration	earning of	from saving	for other	company	remuneration	earning of	from saving	for other	group
	in cash	shares or	systems	concepts		in cash	shares or	systems	concepts	
		consolidated					consolidated			
		financial					financial			
		instruments					instruments			
JUAN	245				245					
RODRÍGUEZ										
TORRES										
GERARDO KURI										
KAUFMANN	205				205					
CARLOS	225				225					
JARQUE URIBE										
JANQUE UNIBE	14				14					
CARMEN	14				14					
IGLESIAS CANO										
TOLLOW TO GAME	16				16					
MARÍA ANTONIA										
LINARES										
LIÉBANA										
	19				19					
EAC										
INVERSIONES										
CORPORATIVAS,										
S.L.	56				56					
MELILOTO, S.A.	56				56					
XIMENA CARAZA										
CAMPOS	32				32					
ELÍAS FERERES										
CASTIEL	35				35					
TOTAL	698				698					

Remarks

### D. OTHER RELEVANT INFORMATION

If there is any relevant aspect in relation to the remuneration of directors that has not been included in the rest of the sections of this report, but must be included to collect a more completed and reasoned information on the directors' remuneration structure and practices of the company, state them briefly.

There are no additional relevant aspects to mention.

This annual remuneration report was approved by the board of directors of the company, during its session held on:

26/02/2020

State whether there have been directors who have voted against or have abstained in relation with the approval of this report:

- () Yes
- (√) No